





WE ARE AWARE OF OUR ROLE AND ABILITIES.

WE ENSURE RELIABLE IMPLEMENTATION OF OUR MISSION AND PROVIDE IMPETUS ALSO IN OUR WIDER ENVIRONMENT.

WITH OUR ENERGY WE CONNECT INDIVIDUAL PARTS INTO A WHOLE IN A SOCIALLY RESPONSIBLE WAY.

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JSINESS REPORT 2007



mag. Alojz Stana, General Manager

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Another successful year is behind us. By selling 1,166 million Sm³ of natural gas, our planned profit was exceeded for 2.1 per cent. Furthermore, the guidelines for the company's business activities were adopted for the next five-year period. We remain focused.

FOREWORD BY GENERAL MANAGER

Geoplin d.o.o. Ljubljana has been present in the Slovenian energy market for more than 33 years. In the beginning, the company's operations were focused on the construction of the natural gas pipeline network, and in 1978, we provided our first Slovenian customers with natural gas. Today, Geoplin is a successful Slovenian company operating in the open market.

At present, the business environment is favourable to energy companies, as a further growth in consumption of energy can be expected – in natural gas sales a two per cent annual growth is forecasted, excluding the effect of the construction of new gas powered plants.

In 2007, the company operated successfully; by selling 1,166 million cubic metres of natural gas the planned profit was exceeded for 2,1 per cent. In 2007, the highest average winter temperatures in the last decade were recorded, which decreased annual sales for 50 million cubic metres. The quantity requirements of industrial companies were handled successfully, and in 2007, Geoplin ensured reliable gas supply to its customers at competitive terms. Moreover, the remaining contracts on terms of supplies were concluded.

In the Strategic Plan for the 2008–2012 period, the guidelines for the future development of the company were adopted, with the focus on Geoplin's core and supporting activities – natural gas storage, CNG – compressed natural gas, LNG – liquefied natural gas, and adjusting to new market circumstances and opportunities.

Energy sector is regulated and the general agreement on third energy package for the single energy market would in the long term lead to a better, more effective and more competitive functioning of the market, which is important for all the participants in the single natural gas market.

mag. Alojz Stana, General Manager



MILESTONES

1975	Beginning of the construction of the Slovenian gas pipeline network, connection of first consumers to the system.
1978	Beginning of natural gas supply to Slovenian customers.
1991	Geoplin becomes one of the first limited liabilities companies registered in Slovenia.
2004	By joining the European Union, Slovenia becomes part of common European energy market.
2005	After internal reorganisation, the parent company Geoplin d.o.o. Ljubljana assumes control of natural gas trading, while the subsidiary Geoplin plinovodi d.o.o. becomes the transmission system operator.
2006	New long-term supply contracts signed with gas resources owners.
2007	Articles of Association of the Limited Company Geoplin d.o.o. Ljubljana – amended and approved by the General Meeting of shareholders.
	Adoption of Strategic Plan for 2008–2012.

COMPANY'S PROFILE

The company's principal activities are supply of as well as trading with natural gas on the natural gas market – in other words, this means securing reliable supply to larger industrial consumers connected to the gas transmission network, and supply of natural gas to distribution companies.

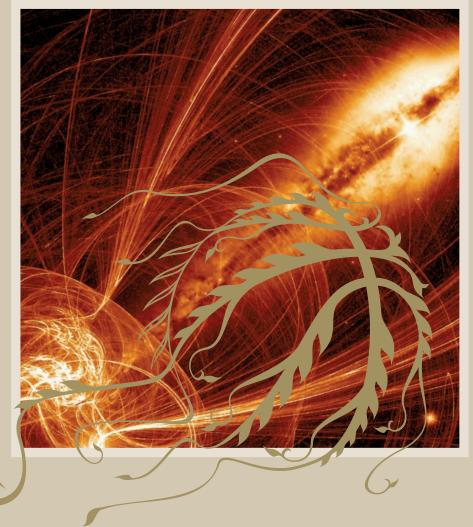
THE GEOPLIN GROUP

the quantity of natural gas sold in 2007

Geoplin is a sole owner of both Geoplin plinovodi d.o.o. and Geocom d.o.o. Its headquarters are in Ljubljana, and the three companies form the Geoplin Group.

THE GEOPLIN GROUP IN NUMBERS 970 km length of the gas pipeline network owned and operated by Geoplin plinovodi d.o.o. 213 metering regulation stations 24.4 million EUR the investment in gas transmission infrastructure 43 % gas pipeline network coverage of the Slovenian territory 1,166 million cubic metres





IN CRITICAL MOMENTS IT IS IMPORTANT TO REMAIN FOCUSED, BOTH IN BUSINESS AND IN COMPETITION.

THEREFORE WE HAVE DIRECTED OUR SURPLUS ENERGY TO DEVELOPMENT OF SPORT. WE HAVE BEEN A PROUD SPONSOR OF THE GEOPLIN SLOVAN BASKETBALL CLUB FOR A NUMBER OF YEARS.

SPORTS CULTURE REFLECTS A HEALTHY SOCIETY.

MISSION AND VALUES OF GEOPLIN

Geoplin's mission is to secure a long-term reliable supply of natural gas. The company's core values are highly professional business relations based on reliability and efficiency.

The staff are encouraged to further their education, to be open-minded and to show initiative, to be flexible and susceptible to their environment.

The ISO 14001 environmental management certification which the company has acquired demonstrates Geoplin's responsible attitude and accountability in the implementation of all company operations, compliance with environmental standards as well as the acknowledgement of its business excellence.

Geoplin closely monitors the development of the ISO 26000 guidelines on corporate social responsibility, which are in compliance with the declarations and conventions of the United Nations and its founding members, in particular the International Labour Organisation.

The business activities of Geoplin are as follows:

- purchasing natural gas from producers,
- arranging transport of natural gas to the Slovenian border,
- supply of natural gas to the clients in Slovenia and abroad.

GEOPLIN'S VISION

Our vision is to retain leading market position in natural gas sales in Slovenia and expand our business operations also into other markets.

Our investment policy in future will be harmonised with the growth of the company's core business activity as well as with the vertical and horizontal strengthening of the company's strategic position.

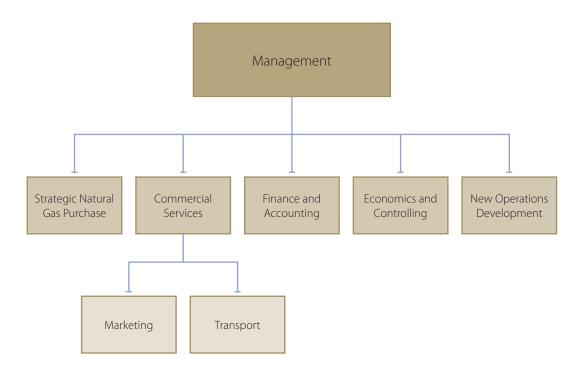
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ORGANISATIONAL STRUCTURE OF GEOPLIN

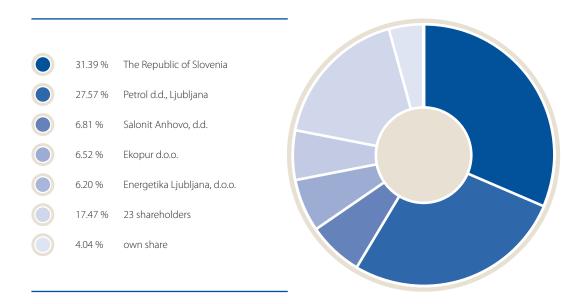
In accordance with the Business Plan for 2007 and the company's Strategic Plan for the 2008–2012 period, in the beginning of June 2007 a new organisational structure was introduced. In 2007, there were also changes to the Geoplin's Supervisory Board. The new Supervisory Board consists of:

- a) shareholder representatives: Iztok Bajda, Vida Cvelbar, Hrvoje Drašković, Jože Funda, mag. Janez Grošelj, dr. Janez Marolt, Darinka Mravljak in Boštjan Napast chairman,
- b) employee representatives: Jana Hajduković, Janja Sadar, Jolanda Zevnik in Uroš Tušar.



OWNERSHIP STRUCTURE AS OF 31. 12. 2007

In 2007, there were changes in the ownership structure of Geoplin. Four shareholders sold their shares to other shareholders. As of 31. 12. 2007 the company had 29 shareholders. Its share capital has not changed and amounts to EUR 30,829.620.



EMPLOYEES

The number of Geoplin's employees is relatively small; nevertheless, our team consists of experts with different professional background, skills, knowledge and qualifications. The employees' knowledge is constantly expanded and used in every-day work processes in their business environment, thus forming added value, created by the company.

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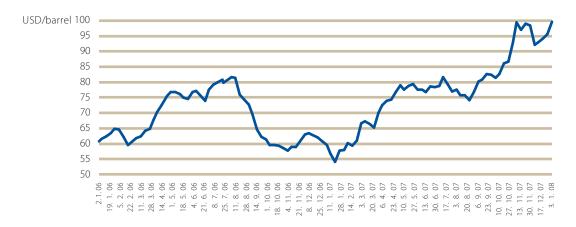


GEOPLIN'S BUSINESS PERFORMANCE AND FINANCIAL FIGURES IN 2007

PRICE INDECES MOVEMENT IN 2007

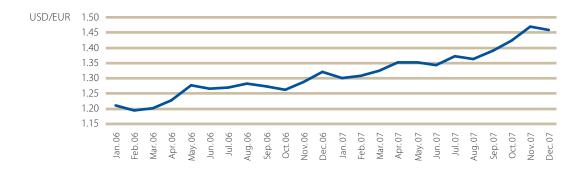
In 2007, the price of BrentARA2 oil (and consequently all other prices of oil and oil derivative products) continuously grew due to the high demand and political situation. The highest values were reached in November 2007, when the value of 99 USD/barrel was exceeded and represented a rise of two thirds in comparison with the value at the beginning of the year. The average of weekly prices of BrentARA oil in 2007 was 77 USD/barrel and was 13 per cent higher than the average in 2006.

AVERAGE WEEKLY PRICES OF BRENT ARA IN 2006-2007



The sales price of natural gas was influenced also by the exchange rate of US dollar, which during 2007 lost a tenth of its value against the euro. At the beginning of the year the euro stood at 1.32 against USD, while at the year end it was 1.47 against USD.

AVERAGE MONTHLY RATE EUR/USD IN 2006-2007





Domestic expenses in 2007 were influenced also by inflation, triggered by a high economic growth, a growing price of oil and oil derivatives as well as other raw materials and food products in international markets. In December 2007, the year-on-year inflation reached the level of 5,6 per cent, and the average annual inflation index was 3,6 per cent, which was an increase of over a percentage point, compared with the year end of 2006.

IMPORTANT BUSINESS EVENTS IN 2007

2007 was a successful year for Geoplin. The net profit was 2,1 per cent higher than anticipated, and the sales of natural gas amounted to 1,166 million cubic metres.

Despite an extremely mild winter and demanding transport and supply circumstances, Geoplin's sales of natural gas were successfull both in Slovenia and abroad. Throughout the year the customers were supplied with natural gas in accordance with their requirements and contracts.

The Slovenian natural gas market has been fully opened since 1 July 2007, enabling any legal and physical entities, connected to the gas network, to freely choose their natural gas supplier and independently arrange their access to the gas transmission network.

In mid- 2007, the company's strategic plan for 2008–2012 was adopted, determining the directions and dynamics of the company's mid-term future development.

In September 2007, Articles of Association were amended and adopted by the shareholders' General Assembly, redefining the ownership relations within the company.

The business operations were adjusted to allow unhindered adoption of the euro on 1 January 2007, and the environmental management system certification ISO 14001:2004 was successfully renewed.

Several changes in Geoplin's Supervisory Board structure took place. Shareholder representatives were appointed five new mandates by the last General Asembly, and at the same time two new Geoplin's employee representatives were elected, all with a four-year mandate, starting on 16 September 2007.



INVESTMENTS

Geoplin's investments in 2007 comprised renovation of the company's building, acquisition of new or replacement of obsolete equipment and other fixed assets. The total value of investments amounted to EUR 507 thousand, which accounted for 97 per cent of the funds allocated for this purpose.

In line with the dividend policy, in 2007 the amount of EUR 8,3 million was allocated for the construction of the gas pipeline infrastructure as a long-term investment into the daughter company.

BUSINESS ENVIRONMENT

The year of 2007 was marked by dynamic geopolitical activities, growth of the global oil prices, drop in the value of the US dollar and high winter temperatures. The oil prices in the global market and the value of the US dollar have an important influence on the sales price of natural gas and the value of the company's business operations volume.

In 2007, the sales price of natural gas was still affected by the 2006 oil prices and throughout the year it remained lower than in 2006.

NATURAL GAS TRADING

In 2007, Geoplin reported natural gas sales of 1,166 million m3, and domestic sales accounted for 96 per cent of total sales. Compared with the previous year, total sales of natural gas decreased for 0,8 per cent.

The sales of natural gas in 2007 were affected by several factors, particularly by the extremeley mild winter and competitive prices.

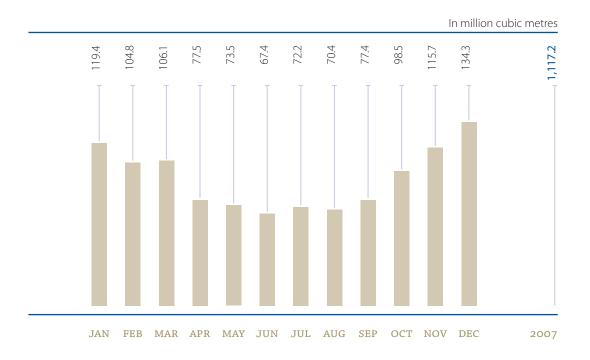
NATURAL PURCHASE

Geoplin supplies natural gas from several sources – majority is purchased in Russia and Algeria, and a smaller quantity in the European Union.

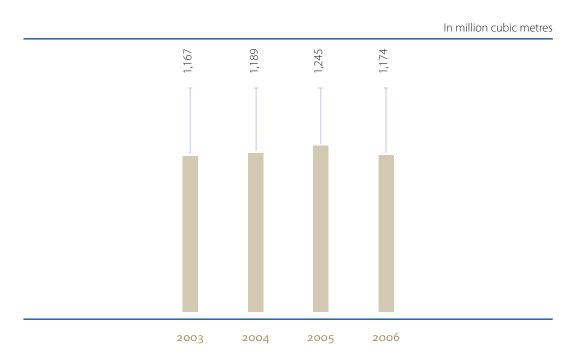
In 2007, gas supply was in line with the concluded contracts and announced reductions.



NATURAL GAS SALES IN SLOVENIA IN 2007

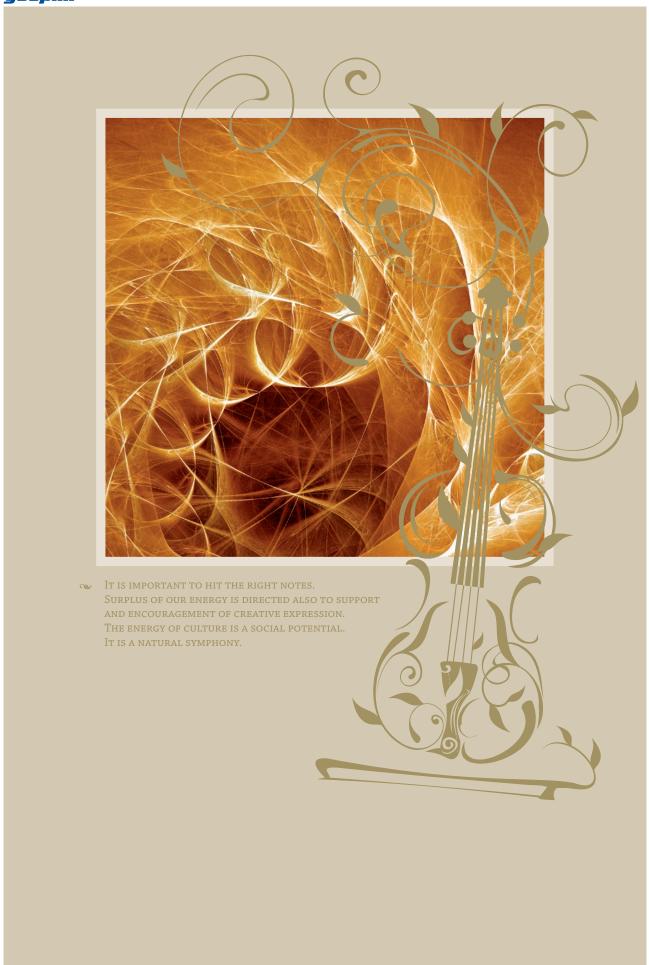


NATURAL GAS SALES 2003-2006



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FINANCIAL STATEMENTS

The company's Financial statements for 2007 were prepared in compliance with the Slovenian Accounting Standards. With the euro adoption in the beginning of 2007, all the balances as of 31. 12. 2006 were converted into the new currency at the beginning of the New Year at the official central parity rate.

BALANCE SHEET OF GEOPLIN

Total assets as of 31. 12. 2007 amounted to EUR 246,2 million, showing a growth of 2,9 per cent compared to the beginning of the year.

Fixed assests grew for 6 per cent due to the increase of non-current financial investments with an investment into an associated company.

In the structure of current assests, only current operating receivables and current investments increased, while the gas inventories decreased due to lower quantities of gas in stock. In 2007, equity financing rate and long-term nature of financing increased. The profit of the current year increased capital for 4,3 per cent. The company does not have any loans, and loan capital is represented only by the current payables, which account for 16 per cent of total liabilities.

INCOME STATEMENT OF GEOPLIN

In 2007, Geoplin reported a net profit in the amount of EUR 17,4 million, accounting for 5,2 per cent of the company's net sales revenues. The result was 2,1 per cent higher than anticipated and 7 per cent lower if compared with the corrected figure for 2006. 91 per cent of the result can be attributed to operations and 9 per cent to financing.

The purchase value of natural gas sales corresponded with the gas sales revenues. Also operational expenses of the company's activities were proportional with the total business operations and were lower than the previous year.

BALANCE SHEET OF THE GEOPLIN GROUP

Total assets of the Geoplin group as of 31. 12. 2007 amounted to EUR 281,4 million, which is an increase of 6,9 per cent compared with the beginning of the year.

INCOME STATEMENT OF THE GEOPLIN GROUP

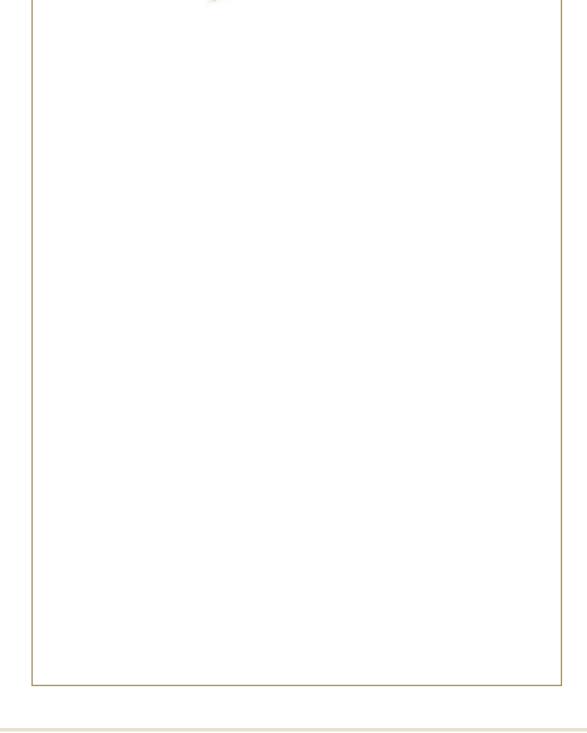
In 2007, the Geoplin Group reported net profit in the amount of EUR 27,9 million, which represents the sum of net profits of the parent company and associated company Geoplin plinovodi d.o.o.







INDEPENDENT AUDITOR'S REPORT FOR GEOPLIN AND THE GEOPLIN GROUP



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BALANCE SHEET OF GEOPLIN

BALANCE SHEET as of 31. 12. 2007 in thousand EUR ASSETS	balance as of 31. 12. 2007 246,182.6	239,240.3
A. Fixed assets	143.072.3	134,982.
I. Intangible assets and long-term deferred expenses and accrued revenues	130.0	124,962.
Concessions, patents, licences, trademarks, and similar rights and assets	130.0	124.9
II. Tangible fixed assets	1,830.5	1,701.5
7	1,505.9	1,438.
1. Land and buildings a. Land		1,438
	1,001.0	
b. Buildings and other real estate	504.9	437.2
3. Other plant and equipment	324.6	263.
III. Investment property	1,358.7	1,165.
IV. Non-current fi nancial investments	139,753.1	131,549.
1. Non-current fi nancial investments, except loans	116,524.9	113,808.
a. Shares and participating interests in companies within the group	107,127.8	107,127.
c. Other shares and participating interests	9,397.1	6,680.
2. Long-term loans	23,228.2	17,740.
a. Long-term loans to companies within the group	8,345.9	
b. Long-term loans to others	14,882.3	17,740.
VI. Deferred tax assets		440.
B. Current assets	103,011.2	104,154.
II. Inventories	24,074.5	28,933.
3. Commercial goods	24,074.5	28,933.
III. Current financial investments	25,700.0	25,890.
2. Short-term loans	25,700.0	25,890
b. Short-term loans to others	25,700.0	25,890
IV. Current operating receivables	48,620.4	46,138
1. Current operating receivables from companies within the group	513.2	661.
2. Current trade receivables	45,978.2	42,555.
3. Current receivables due from other entities	2,129.0	2,921.
V. Cash	4,616.3	3,191
C. Current deferred expenses and accrued revenues	99.1	104
LIABILITIES	246,182.6	239,240
A. Capital	198,593.0	190,457.
I. Called-up capital	30,829.6	30,829
1. Share capital	30,829.6	30,829
II. Equity reserves	78,097.7	78,097
III. Profit reserves	54,842.9	42,970
2. Reserves for treasury shares	8,159.6	8,159
3. Own participating interests (as deduction item)	-4,869.5	-4,869
5. Other profit reserves	51,552.8	39,680
IV. Revaluation surplus	4,245.0	3,070
V. Net profit brought forward	13,184.9	11,872
VI. Net profit (or loss) for financial year	17,392.9	23,617
B. Provisions and non-current accruals and deferred income	6,546.2	6,076.
2. Other provisions	6,546.2	6,076
C. Long-term liabilities	542.8	,,
III. Deferred tax liabilities	542.8	
C. Short-term liabilities	40,212.8	42,339
III. Current trade payables	40,212.8	42,339
Current trade payables to companies within the group	3,852.8	3,961
Current trade payables to companies within the group Current trade payables to suppliers	27,684.4	26,133
Current trade payables to suppliers Current operating liabilities from advances	0.5	20,133
	8,675.1	12.244
5. Other current trade payables	287.8	12,244.
D. Current accruals and deferred income		

INCOME STATEMENT OF GEOPLIN

Income statement for the period from 1. 1. to 31. 12. 2007 in thousand EUR	2007	2006
1. Net sales revenues	331,684.1	343,609.1
2. Cost of goods sold	305,757.7	314,908.2
3. GROSS PROFIT FROM SALES	25,926.4	28,700.9
4. Marketing and sales and administrative costs	7,957.8	8,952.4
a. Estimated marketing and sales and administrative costs	7,846.1	8,746.3
b. Operating expenses from revaluation of intangible fi xed assets and tangible current assets	1.7	0.1
c. Operating expenses from revaluation of current assets	110.0	206.0
6. Other operating revenues (including revaluation operating revenues)	2,561.2	10,955.3
7. Financial revenues from participating interests	99.1	71.6
c. Financial income from participation in other companies	99.1	71.6
8. Financial income from loans	2,644.2	2,507.2
a. Financial income from loans to the companies within the group	3.3	
b. Financial income from loans to others	2,640.9	2,507.2
9. Financial income from trade receivables	354.8	2,077.5
b. Financial income from trade receivables from others	354.8	2,077.5
10. Financial expenses arising from impairment and write-offs of investments	345.9	291.7
12. Financial expenses for trade payables	692.8	3,565.8
b. Financial expenses for trade payables to suppliers and bills of exchange payables	692.8	3,565.5
c. Financial expenses for other trade payables		0.3
13. Other income	0.5	141.2
14. Other expenses	0.3	0.3
15. Income tax expense	5,197.3	8,010.1
16. Deferred taxes	-0.8	16.2
17. NET PROFIT OR LOSS FOR THE FINANCIAL YEAR	17,392.9	23,617.2
18. Net profit/loss carried forward	13,184.9	11,872.1
19. Reduction (release) of capital reserves		
20. Reduction (release) in profit reserves		
21. Increase (additional formation) of profit reserves		
22. DISTRIBUTABLE PROFIT	30,577.8	35,489.3



BALANCE SHEET OF THE GEOPLIN GROUP

BALANCE SHEET OF THE GEOPLIN GROUP as of 31. 12. 2007 in thousand EUR ASSETS	as of 31. 12. 2007 281,395.1	as of 31. 12. 200 263,269
A. Fixed assets	150,250.6	132,609
I. Intangible fixed assets and non-current deferred expenses and accrued revenues	14,244.1	10,530
Concessions, patents, licences, trademarks, and similar rights and assets	14,244.1	10,530
	111,484.6	96,634
II. Tangible fixed assets 1. Land and buildings	75,769.9	70,710
a. Land	3,909.2	3,726
		66,983
b. Buildings and other real estate	71,860.7 17,307.2	17,846
3. Other plant and equipment		
4. Tangible fixed assets under acquisition	18,407.5	8,077
a. Tangible fixed assets under construction or in production	14,919.0	8,077
b. Advances for acquisition of tangible fixed assets	3,488.5	0.466
IV. Non-current financial investments	24,521.9	24,664
1. Non-current fi nancial investments, except loans	9,639.6	6,923
a. Shares and participating interests in the companies within the group	242.5	242
c. Other shares and participating interests	9,397.1	6,680
2. Long-term loans	14,882.3	17,740
b. Long-term loans to others	14,882.3	17,740
VI. Deferred tax assets		780
3. Current assets	131,017.7	130,514
II. Inventories	25,893.0	30,705
1. Materials	1,092.8	1,166
3. Commercial goods	24,800.2	29,539
III. Current financial investments	49,067.0	49,846
2. Short-term loans	49,067.0	49,84
b. Short-term loans to others	49,067.0	49,84
IV. Current operating receivables	49,767.0	46,71
2. Current trade receivables	46,236.9	42,65
Current receivables due from other entities	3,530.1	4,058
V. Cash	6,290.7	3,24
C. Current deferred expenses and accrued revenues	126.8	146
LIABILITIES	281,395.1	263,269
A. Capital	227,143.5	208,47
I. Called-up capital	30,829.6	30,82
1. Share capital	30,829.6	30,82
II. Equity reserves	78,097.7	78,09
III. Profi t reserves	73,491.3	52,00
1. Legal reserves	1,447.1	92
2. Reserves for treasury shares	8,159.6	8,15
3. Own participating interests (as deduction item)	-4,869.5	-4,869
5. Other profit reserves	68,754.1	47,79
IV. Revaluation surplus	4,245.0	3,070
V. Net profit brought forward	13,076.0	11,87
VI. Net profit (or loss) for financial year	27,403.9	32,59
3. Provisions and non-current accruals and deferred income	8,336.9	8,06
1. Provisions for jubilee benefits and severance pay upon retirement	405.2	39
2. Other provisions	7,635.8	7,56
3. Non-current accruals and deferred income	295.9	10
. Long-term liabilities	171.3	
II. Non-current operating liabilities from advances	3.7	
III. Deferred tax liabilities	167.6	
. Short-term liabilities	44,872.6	46,30
III. Current trade payables	44,872.6	46,30
2. Current trade payables to suppliers	35,102.1	31,67
4. Current operating liabilities from advances	8.9	20
5. Other current trade payables	9,761.6	14,43
D. Current accruals and deferred income	870.8	424
OFF-BALANCE SHEET ITEMS	18,432.4	5,865

INCOME STATEMENT OF THE GEOPLIN GROUP

Income statement of the Group for the period from 1. 1. to 31. 12. 2007 in thousand EUR	2007	2006
1. Net sales revenues	330,702.6	340,476.5
2. Cost of goods sold	276,598.0	286,412.5
3. GROSS PROFIT FROM SALES	54,104.6	54,064.0
4. Marketing and sales and administrative costs	23,650.5	23,180.4
a. Estimated marketing and sales and administrative costs	23,407.3	22,965.7
b. Operating expenses from revaluation of intangible fi xed assetsand tangible current assets	133.2	6.5
c. Operating expenses from revaluation of current assets	110.0	208.2
6. Other operating revenues (including revaluation operating revenues)	2,855.6	11,434.1
7. Financial revenues from participating interests	99.1	71.6
c. Financial income from participation in other companies	99.1	71.6
8. Financial income from loans	3,493.7	3,170.4
b. Financial income from other loans	3,493.7	3,170.4
9. Financial income from trade receivables	370.3	2,082.7
b. Financial income from other trade receivables	370.3	2,082.7
10. Financial expenses arising from impairment and write-offs of investments	345.9	291.7
11. Financial expenses for fi nancial liabilities		0.0
c. Financial expenses for other fi nancial liabilities		8.0
12. Financial expenses for trade payables	693.2	3,567.9
b. Financial expenses for trade payables to suppliers and bills of exchange payables	693.2	3,567.6
c. Financial expenses for other trade payables		0.3
13. Other income	14.5	152.5
14. Other expenses	0.3	0.9
15. Income tax expense	8,354.7	10,881.2
16. Deferred taxes	-36.3	-18.7
17. NET PROFIT OR LOSS FOR THE FINANCIAL YEAR	27,929.5	33,071.1
18. Net profit/loss carried forward	13,076.0	11,872.1
19. Reduction (release) of capital reserves		
20. Reduction (release) in profit reserves		
21. Increase (additional formation) of profit reserves	-525.7	-478.2
22. DISTRIBUTABLE PROFIT	40,479.9	44,465.0

JSINESS REPORT 2007





It is important to be microscopically precise.

By investing in knowledge and development,

the core of our energy is continuosly enriched.

On the way to the future we are driven

by the energy of knowledge.

It is a natural vision.

SOCIAL RESPONSIBILITY

Our business visions are always closely intertwined with the awareness of the wider social importance of our business operations. Therefore we are – both in the business and broader social context – dedicated to finding the solutions for our common benefit.

ENVIRONMENT

The company has adopted a total management approach in relation to the protection of the environment, which includes responsible management, guidelines and environmentally friendly work processes. This is proven by the environmental management system certification ISO 14001:2004, which was renewed also in 2007.

The company's operations are connected with the energy sources which are the Earth's natural resources and are preserved by intelligent and economical management.

LOCAL COMMUNITIES

The nature of the business and the highly professional attitude ensure that the company establishes constructive relationships with local communities, which act also as consumers of natural gas or drivers of economic and technological development made possible by natural gas being delivered to their doorsteps.

SPONSORHIP

Geoplin supports the local and broader environment in different ways – by supporting educational and cultural programmes, while in the sport area our support to Geoplin Slovan basketball club has become traditional.

The company has also responded to calls for help on several occasions, especially in natural disasters.

MEMBERSHIP IN INTERNATIONAL ORGANIZATIONS

Geoplin is an active member in a number of international organisations, for instance in:

- International Gas Union (IGU), which promotes the technical and economic progress of the gas industry over the entire chain, from acquisition to production of natural gas,
- World Energy Council (WEC) and
- Eurogas, an association representing the European gas industry to European Union institutions, in other international bodies and a range of wider interest groups.



Connected with energy for a sustainable future.

THE FUTURE BRINGS NEW CHALLENGES AND OPPORTUNITIES.

CONNECTED WITH NATURAL ENERGY WE WILL ACHIEVE

OUR BUSINESS GOALS AND DEVELOP OUR POTENTIALS.

WE ARE ON THE RIGHT PATH.



Geoplin d.o.o. Ljubljana
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